

## Financials

Sources of Revenue and Support



### Revenue

Donated Goods Retail	\$	6,607,832
Mission Services Revenue	\$	331,802
Public Support	\$	82,719
Business Services Revenue	\$	4,894,626
Interest & Misc. Revenue	\$	6,228

**Total Revenue** \$ 11,923,207

### Expense

Mission Services/Program	\$	9,661,945
Support Services	\$	1,569,505

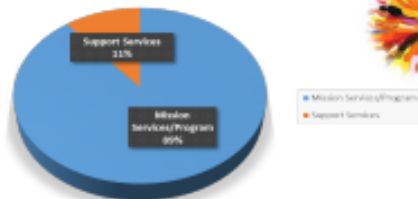
**Total Expenses** \$ 11,231,450

**Operating Gain** \$ 691,757

Realized and Unrealized Investments \$ 171,997

\*Unaudited Financials

Allocation of Expenses



In 2016, Goodwill facilitated employment for 623 people in West Virginia.



Goodwill served more people than ever before, helping 2,151 people develop the skills needed to become employed.



483,739 retail and e-commerce shoppers helped fund 9,107 services for individuals seeking employment.

148,709 Goodwill Donors created jobs and opportunities for 2,466 West Virginians



Goodwill helped reduce WV's carbon footprint by over 3,717 TONS of material through resale, reuse, repurposing and recycling.